

February 11<sup>th</sup> 2016

**Position Title: Project and Consulting Developer**

Full time Position located in Santiago, Chile; Reports to Program and Consulting Development Manager

**Description:**

Due to the growing demand to generate R&D proposals for the Chilean agricultural sector, UC Davis Chile needs to expand its impact through the development of new technical proposals for both public and private funds.

UC Davis Chile in its operating time has had different approaches to the agriculture industry including fresh fruit, vegetables, grains crops, process food, bio-products, water use, pest and diseases management. Each sector requires UC Davis Chile's creation of value, which needs to be carried out by qualified personnel; counting on at least two project and consulting developers.

The **Project and Consulting Developer (PCD)** is a position responsible for supporting different divisions of UC Davis Chile. This position reports to the Program and Consulting Development Manager and will collaborate with the Chief Officers and Programs Coordinators on the project executions of UC Davis Chile. Specially, this position will interact closely with the Scientific Area (Scientific Chief Officer and Program Coordinators) to generate new proposal for public and private sector based on scientific knowledge. PCD will have functions on identifying and developing new funding, business, consulting and research opportunities from the national public and private sector for UC Davis Chile.

**Functions and Responsibilities:**

- Coordinate with the Scientific Area to create new proposals based on scientific knowledge (knowledge driven or/and industry driven)
- Propose and manage inclusion of potential counterparts (technical and financial) for project design and execution.
- Conduct regular and on-going analysis of the grant timeline, and based upon grant deadlines, independently determine when to convene meetings with necessary contacts.
- Prepare UC Davis Chile proposal application for grants.
- Develop proposals (including budgets) for companies and other institutions to participate in projects, contracts or grants
- Implement and execute grants, projects and consulting: coordinate technical

- teams, write and provide regular reports to the respective funding entity.
- Support to R&D programs for UC Davis Chile
  - Develop effective working relationships with our current and prospective partners.
  - Contributes to and implements strategy, demonstrating creativity, foresight and mature judgment.
  - Work directly with consultants.

**Qualifications/minimum requirements:**

- Technical background in Engineering, Agronomy, Management and/or Economy. (Master Degree is desired but not required)
- Familiarity and experience with national foundations; capable of managing public government funds, like Fondef, CORFO, FIC, FIA, among others.
- Strong skills in project design and management.
- Knowledge and experience in budget development.
- Abilities / Skills for: results orientation, planning, organization, problem analysis.
- Represent UC Davis Chile with the absolute highest standards of professionalism; strong fiduciary mindset, uncompromising ethics and integrity; ability to act professionally and handle sensitive, confidential, or privileged information.
- Ability to teamwork and have a commitment to efficiently and thoroughly complete a job.
- Excellent interpersonal communication skills, and the ability to bring diverse stakeholders together over a common goal.
- Oral and written communication skills in English and Spanish.
- Ability to travel nationally and internationally as needed.

**Availability:** This is a Full time position, starting March 20<sup>th</sup> 2016

**Salary:** Commensurate with qualifications and experience

**Close Date:** In order to ensure full consideration, applications must be received by February 29<sup>th</sup> 2016.

To apply, please send your CV including salary request, cover letter and 2 letters of recommendation to: [ptorres@ucdavischile.org](mailto:ptorres@ucdavischile.org)